

2008 INDUSTRIAL DIRECTORY



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Otsego County Business Listing

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OTSEGO COUNTY ECONOMIC DEVELOPMENT

242 Main Street
Oneonta, New York 13820
(607) 432-8871
Fax: (607) 432-5117

www.otsegoeconomicdevelopment.com

**This Directory is intended to list Industrial and Manufacturing businesses throughout Otsego County. Additional Businesses or Services have been added, which serve as support networks to these industries. This Directory is not a complete list of all businesses within Otsego County.

ALPHABETICAL LISTING**ADIRONDACK LEATHER PRODUCTS, INC.**

Gregory M. O'Neil, President
 196 Cemetery Road, PO Box 180
 Fly Creek, NY 13337
 (607) 547-5798 Fax: (607) 547-1366
 Date Established: 1992
 Employees: 9
Product: Manufacturer of leather products: holsters, sheaths, belts, cases,
 & pouches; commercial & military
 E-mail: alpi@stny.rr.com

AERO-TECH LABORATORY EQUIPMENT COMPANY, LLC

Mark LoBuglio, President
 1310 County Hwy 38, Worcester, NY 12197
 (607)397-9269 Fax: (607)397-9265
 Date Established: 1989
 Employees: 2
Product: Manufacturer of precision instrumentation equipment for
 aerosol development and production control and direct
 sales distribution
 E-mail: info@aerotechlab.com
 Website: www.aerotechlab.com

AMES TRUE TEMPER COMPANY, INC.

Brian L. Williams, Plant Manager
 29 Clifton Street, Unadilla, NY 13849
 (607) 369-9595
 Date Established: 1972
 Employees: 13
Product: 1 3/4" Ash dowels

AQUA VALLEY SPRINGS, INC.

John Wheeler, President
 874 Dutch Valley Road, Edmeston, NY 13335
 (607) 965-2183 Fax: (607) 965-2359
 Date Established: 1996
 Employees: 18
Product: Bottled spring water

ASTROCOM ELECTRONICS, INC.

Terry D. Lifgren, President
 115 D. K. Lifgren Drive,
 Oneonta, NY 13820
 (607) 432-1930 Fax: (607) 432-1286
 Date Established: 1961
 Employees: 96
Product: Terminal communications equipment, thermo-plastic molded
 components, and electronics communications devices
 E-mail: info@astrocom-electronics.com
 Website: www.astrocom-electronics.com

AUNT SUZI'S SEWING

Susan Whitmore, Owner
 1636 Kelly Corners Rd.
 Oneonta, NY 13820
 (607) 286-7102 Fax: (607) 286-7103
 Date Established: 1989
 Employees: 4
Product/Service: Custom made baseball caps, full service embroidery,
 heat seal numbers and letters; recent caps made for the
 movies "Pearl Harbor" and "Leatherhose"
 E-mail: auntsuzi@yahoo.com

B. K. COFFEE

Paul Karabinis, President
 127 Commerce Road, Pony Farm Industrial Park
 PO Box 1238, Oneonta, NY 13820
 (607) 432-1499 Fax: (607) 432-1592
 Date Established: 1991
 Employees: 10
Product/Service: Coffee roasting & service
 E-mail: tasi.karabinis@bkcoffee.com
 Website: www.bkcoffee.com

BISHOP PRINTSHOP, INC. (THE)

Michael E. Lampron, President
 9 East Street, PO Box 0, Edmeston, NY 13335
 (607) 965-8155 Fax: (607) 965-2007
 Date Established: 1910
 Employees: 6
Product: Commercial printing, Brochures, business cards, letterhead,
 stationary
 E-mail: michael@bishopprintshop.com
 Website: www.bishopprintshop.com

BREWERY OMMEGANG

Laurent Demuynck, President
 656 County Hwy 33, Cooperstown, NY 13326
 (607) 544-1800 Fax: (607) 544-1801
 Date Established: 1997
 Employees: 40
Product: Brewer of Belgian Style Beers, tours, and gift shop, Duvel
 Moortgat: Importer of Classic Belgian Beers
 E-mail: info@ommegang.com
 Website: www.ommegang.com

BROOKS MACHINE PRODUCTS, LTD.

Walter E. Brooks, President
 8 Martin Brook Street
 PO Box 398, Unadilla, NY 13849
 (607) 369-9376 Fax: (607) 369-9340
 Date Established: 1946
 Employees: 15
Product: 'D' panel punch tools, metal stamping and lamination
 assembly, wire cut EDM, CNC precision machining
 E-mail: bromac@bromac.biz
 Website: www.bromac.biz

BURT RIGID BOX, INC.

Ron Blaird, General Manager
 58 Browne Street, Oneonta, NY 13820
 (800) 443-0299 Fax: (607) 433-2512
 Date Established: 1974
 Employees: 65
Product: Manufacturer of set-up boxes
 E-mail: info@burtbox.com
 Website: www.burtbox.com

C&S CUSTOM WOODWORKING, INC.

Peter Curpier, President
 7200 State Hwy 7, Maryland, NY 12116
 (607) 638-9406
 Date Established: 2003
 Employees: 4
Product: Custom cabinetry, woodworking

CHERRY VALLEY MEMORIALS, INC.

Daniel Viscosi, President
 11 Genesee Street, PO Box 481
 Cherry Valley, NY 13320
 (607) 264-8201 Fax: (607) 264-3101
 Date Established: 1854
 Employees: 10
Product: Cemetery memorials and lettering, mausoleums, war memorials, bronze statuary, cleaning and repairs, building granite, facing, countertops and signs
 E-mail: dviscosi@cvmemorials.com
 Website: www.cvmemorials.com

CLASSIC GRAPHICS

Karen Christiance, Owner
 213 Peebles Hill Road
 Oneonta, NY 13820
 (607) 433-1029 Fax: (607) 433-1029
 Employees: 1
Service: All types of signs, computer graphics and designs, screen printing, truck lettering, decals, banners, window lettering, store fronts, display signs, T-shirts and caps; acrylic, metal and wood letters, street signs, realtor signs, large display and architectural signs

CLUNE LUMBER CORPORATION

Clifford R. Clune, President
 116 Secor Road
 PO Box 469, Otego, NY 13825
 (607) 988-6611 Fax: (607) 988-2274
 Date Established: 1989
 Employees: 22
Product: Rough kiln dried hardwood lumber, all northern species, hard maple our specialty. Pre-finished flooring/Hemlock/Pine
 Website: www.clunelumber.com

COBLESKILL STONE PRODUCTS, INC.

Lennie Goodspeed, Plant Manager
 59-61 Ceperley Avenue
 PO Box 1366, Oneonta, NY 13820
 (607) 432-8321 Fax: (607) 432-7960
 Date Established: 1994
 Employees: 30
Product: Sand, gravel, and hot mix asphalt

COOPERSTOWN BAT COMPANY

Timothy Haney, President
 Mail: PO Box 415, Cooperstown, NY 13326
 Factory: 6106 State Hwy 28 Fly Creek, NY 13337
 (607) 547-2415 Fax: (607) 547-6156
 Date Established: 1981
 Employees: 8
Product: Designers of Limited Edition and collectible art on baseball bats for the Baseball Memorabilia market. Laser engraving of Custom Personal, Award, & Corporate Bats
 E-mail: finebats@cooperstownbat.com
 Website: www.cooperstownbat.com

COOPERSTOWN BREWING COMPANY

Stanley E. Hall, President
 110 River Street
 P. O. Box 276, Milford, NY 13807
 (607) 286-9330 Fax: (607) 286-9364
 Date Established: 1994
 Employees: 6 working partners
Product: Old Slugger Pale Ale, Nine Man Golden Ale, Benchwarmer Porter, Strike Out Stout, Back Yard India Pale Ale, Pride of Milford Special Ale, Striker Brown Ale in March 2005, World Series soft drinks
 E-mail: taproom@cooperstownbrewing.com
 Website: www.cooperstownbrewing.com

CO-OPTICS OF AMERICA LABORATORY, INC.

Paul Strenn, President
 297 River Street Service Road, Suite 3
 PO Box 4024, Oneonta, NY 13820
 (607) 432-0557 Fax: (607) 432-1668
 Date Established: 1990
 Employees: 21
Product/Service: Ophthalmic lens manufacturing, ophthalmic frame. Do not distribute to public manufacture, for eye practitioners only.
 E-mail: paul@co-optics.com
jennifer@co-optics.com
 Website: www.co-optics.com

CORNING INCORPORATED

Deb Ballentine, Plant Manager
 275 River Street, Oneonta, NY 13820
 (607) 433-3100 Fax: (607) 433-3161
 Date Established: Headquarters: 1850
 Oneonta: 1974
 Employees: 200
Product: Disposable, sterile plastic laboratory products
 Website: www.corning.com

CRANESVILLE BLOCK COMPANY

Brant Conover, Plant Manager
 5 Van Woert Street, Oneonta, NY 13820
 (607) 432-6542 Fax: (607) 432-8127
 Headquarters: 1250 Riverfront Center,
 Amsterdam, NY 12010
 Date Established: Amsterdam 1948
 Oneonta 2001

Employees: 15

Product: Manufacturing and delivery of Ready-mix concrete

Website: www.cranesville.com

CROP PRODUCTION SERVICES

Matthew Cooper, Manager
 144 Round House Road, Oneonta, NY 13820
 (607) 432-8425 Fax: (607) 432-8323

Employees: 10

Product: Fertilizer, seeds, agricultural lime, crop spraying, weed control products

CUSTOM ELECTRONICS, INC.

Peter S. Dokuchitz, Chairman of the Board
 Michael Pentaris, President/CEO
 87 Browne St., Oneonta, NY 13820
 (607) 432-3880 Fax: (607) 431-9202
 Date Established: 1964

Employees: 72

Product: High voltage specialized electronic capacitors, high voltage modules

Website: www.customelec.com

D-TEK ELECTRONICS

Dennis Brassaw, Owner
 159 Bush Rd., Cooperstown, NY 13326
 (607) 293-6493 Fax: (607) 293-8350
 Date Established: 1982

Employees: 3

Service: Repair and re-manufacturer of remote transmitters used by Cable TV companies

EGLI MACHINE COMPANY, INC.

Denis R. Egli, President
 240 State Hwy 7, Sidney, NY 13838
 (607) 563-3663 or 563-3021 Fax: (607) 563-1160
 Date Established: 1946

Employees: 28

Product: Design and build plastic injection molds; plastic injection molding; machine components on subcontract basis using CAD/CAM and CNC controlled machines

E-mail: eglimach@citlink.net

Website: www.eglimachine.com

ERICSON FIRED ARTS, INC. & SEELEY'S DOLL COMPANY, INC.

Rolf E. Ericson, President
 Office, Plant, Warehouse, Manufacturing
 118 Commerce Rd., PO Box 669 Oneonta, NY 13820
 (607) 433-1240 Fax: (607) 432-2042

Doll Center location:

35 Main St., PO Box 1113 Oneonta, NY 13820
 (607) 432-4977

Date Established: 1946

Employees: 25

Product: Porcelain, stoneware, glazers, pressed Ware and other ceramic products.

E-mail: seeleys@seeleys.com

Website: www.seeleys.com

EQUISENTIALS, INC.

Joseph Creighton
 3200 Chestnut Street, Oneonta, NY 13820
 (607) 432-2856 Fax: (607) 432-2951
 Date Established: 1999

Employees: 12

Product: Manufacturer of equestrian and fitness wear

E-mail: gohorse@equissentials.net

Website: www.equissentials.net

FLY CREEK CIDER MILL & ORCHARD, INC.

Bill & Brenda Michaels, Owners
 288 Goose St., Fly Creek, NY 13337
 (607) 547-9692 Fax: (607) 547-2826
 Toll Free: (800) 505-6455

Date Established: 1856

Employees: 32 Part & Full Time

Product: Cider, homemade fudge, corporate gifting, gift boxes, baking on premises, retail store, on-line store, NYS Farm Winery

E-mail: info@flycreekcidermill.com

Website: www.flycreekcidermill.com

www.cooperstownbeveragetraill.com

G & A MACHINING

Gregory J. Relic, Owner/Operator
 Relic Lane, Box N, Unadilla, NY 13849
 (607) 369-9285 Fax: (607) 369-9285
 Date Established: 1987

Employees: 1

Product: Precision production turning and machining, prototyping, CNC milling and turning

E-mail: gamach@frontiernet.net

G. C. CASTINGS, INC.

Charles R. Lay, President
 138 Roundhouse Road, Oneonta, NY 13820
 (607) 432-4518 Fax: (607) 432-5491
 Date Established: 1981

Employees: 10

Product: Snowplow Blades & Shoes; Cast, Steel & Ni-hard Grader Blades, Rubber Cutting Edges, Carbide Blades & Shoes, Spreader Chains, Rake Teeth, Single Bevel and Double Bevel Loader Blades.

E-mail: plowpartsman@yahoo.com

GENERAL CADD PRODUCTS, INC.

James Faliveno, President
1 Railroad Ave., Cherry Valley, NY 13320
(607) 264-8344 Fax: (607) 264-3307
Date Established: 2002
Employees: 4

Product: Develop and sell general purpose Computer Assisted Design Software for all industries. Product name: General CADD Pro

E-mail: support@generalcadd.com

GRAFIQA GRAPHIC DESIGN

Christopher Quereau, Owner
293 Chestnut St., Oneonta, NY 13820
(607) 330-2420 Fax: (607)330-2418
Date Established: 2002
Employees: 5

Product: Graphic Design, Logo Design, Identity Design, Web Design & Creation, Print Design, Brand Development.

E-mail: chris@grafiq.com

Website: www.grafiq.com

GREENLEAF STEEL RULE DIE CORPORATION

Dean A. Roberts, Jr., President
436 Lake Rd., PO Box 217
Schenevus, NY 12155
(607) 638-5000 Fax: (607) 638-9076
Date Established: 1947
Employees: 35

Product/Service: Dollhouse kits, postcard puzzles, steel rule dies, silk screens, silk screening and die cutting services

E-mail: sales@greenleafdollhouses.com

Website: www.greenleafdollhouses.com

H. W. NAYLOR COMPANY, INC.

David Lucas, President
121 Main Street
PO Box 190, Morris, NY 13808
(607) 263-5145 Fax: (607) 263-2416
Date Established: 1926
Employees: 12

Product: Veterinary pharmaceuticals

J & D PRINTERS

30 River Street, Oneonta, NY 13820
(607) 432-4336 Fax: (607) 432-4336
Date Established: 1965
Employees: 4

Product: Commercial printing, business cards, letterhead, carbonless forms, printing services and design services

JLB PLASTICS, INC

John Leo Byrne, III, President
County Hwy 49
PO Box 404, Morris, NY 13808
(607) 263-9786
Employees: 8

Product: Precision injection molding

E-mail: leobyrne@jlbplastics.com

Website: www.jlbplastics.com

JETT INDUSTRIES, INC.

Matt Centofante, President
PO Box 219, Colliersville, NY 13747
(607) 433-2100 Fax: (607) 433-2430
Employees: 40-100

Date Established: 1985

Service: General Contractors, Heavy Engineered Contracting, Water & Waste Water Construction.

E-mail: mcento@jettindustries.com

Website: www.jettindustries.com

JBS KITCHENS & FURNITURE

Alan Basile, Owner
4944 State Hwy 28, Cooperstown, NY 13326
(607) 547-2451 Fax: (607) 547-2451
Date Established: 1978
Employees: 2

Product: Hotel, motel and dormitory furniture; custom-made kitchens and furniture; ready-made kitchens.

E-mail: jbsfurn@stny.rr.com

LAKE CLEAR WABBLER

Thomas M. Delaney, Jr., Owner
10 Spring Street PO Box 301
Gilbertsville, NY 13776
(607) 783-2587 Fax: (607) 783-2538
Date Established: 1985
Employees: 1

Product: Fishing lures

E-mail: lcwabbler@stny.rr.com

Website: www.lakeclearwabbler.com

LA PALOMA FILMS (A Division of Stillman Productions, Ltd.)

Joseph C. Stillman, Producer/Director
30 Chestnut St., Suite B
Oneonta, NY 13820
(607) 433-0811
Date Established: 1974
Employees: 1

Product: Motion Pictures, TV Commercials, Television Programming, Music Videos, Educational, Documentary, Business, Informational films and videos. 16mm & 35mm, High Definition Television, Digibeta, Beta SP, Digital video, consulting services, script development, video for web streaming.

E-mail: stillman@lapalomafilms.com

Website: www.lapalomafilms.com

LEATHERSTOCKING COOPERATIVE INSURANCE

Philip Lewis, President
 313 County Hwy 11, Cooperstown, NY 13326
 (607) 547-2007 Fax: (607) 547-2056
 Date Established: 1886
 Employees: 11
Service: Personal and commercial Property/Casualty
 Insurance Writer
 E-mail: leatherstocking@stny.rr.com
 Website: www.leatherstockinginsurance.com

LUTZ FEED COMPANY, INC.

Steven Lutz, President
 80 Lower River Street, Oneonta, NY 13820
 (607) 432-7984 Fax: (607) 432-6691
 Date Established: 1974
 Employees: 27
Product: Manufacturer of animal feeds

MAC-LASER TECHNOLOGIES

Jason Miller, President
 118 Winney Hill Road, Oneonta, NY 13820
 (607) 433-0717 or (800) 525-3594
 Fax: (607) 433-0686
 Date Established: 1993
 Employees: 32
Product/Service: Manufacturer of compatible toner cartridges for printers, copiers, & faxes. HP authorized reseller and warranty provider for computers, printers, supplies, & accessories. Service of computers, laser printers, ink-jets & fax machines
 E-mail: maclaser@stny.rr.com

MCCARTHY SERVICES/REFILL SERVICES PLANNERS AND ADDRESSES/MACS CUSTOM PUTTING SYSTEMS

Robert W. McCarthy, Owner
 40 Maple Ave., PO Box 0
 Unadilla, NY 13849
 (607) 369-5855 Fax: (607) 369-5857
 Date Established: 1993
 Employees: 11
Product: Calendar, diary and address books, putters, laser putting devices
 Website: www.mccarthyservices.com
www.refillservices.com
www.plannersandaddresses.com
www.macscustomputtingsystems.com

MEDICAL COACHES

Geoffrey A. Smith, President
 399 County Hwy 58
 PO Box 129, Oneonta, NY 13820
 (607) 432-1333 Fax: (607) 432-8190
 Date Established: 1949
 Employees: 70
Product: Mobile magnetic resonance scanners, mobile PET/CT, mobile PET, mobile TV, computer vans and other mobile educational, health & military units. Sell to both U.S. and International markets (units in 110 countries). Also, sell water filtration and water-related products under the name Wellness Filter (www.wellnessfilter.com) and medical waste processing systems under the name "Positive Impact Waste Systems" (PIWS).
 Website: www.medcoach.com

MOLD-A-MATIC (MAMCO) CORPORATION

Mark S. Vergari
 147 River Street, Oneonta, NY 13820
 (607) 433-2121 Fax: (607) 432-7861
 Date Established: 1964
 Employees: 125
Product: Precision injection molded components
 E-mail: mark.vergari@mamcomolding.com
 Website: www.mamcomolding.com

MONUMENTAL COMPUTER APPLICATIONS, INC.

James Faliveno, President
 9 Genesee Street, Cherry Valley, NY 13320
 (607) 264-3611 Fax: (607) 264-3307
 Date Established: 1986
 Employees: 6
Product: Develop and sell custom Monucad software for the monument industry
 E-mail: jim@monu-cad.com

NEW YORK CENTRAL MUTUAL FIRE INSURANCE COMPANY

V. Daniel Robinson, II, President/CEO
 1899 Central Plaza East, Edmeston, NY 13335
 (607) 965-8321 Fax: (607) 965-2712
 Date Established: 1899
 Employees: 1000
Service: Property/Casualty insurance
 Web site: www.nycm.com

NIKEA INDOOR OUTDOOR CONVERTIBLES

Nikita Grigoriev, Designer/CEO
 12 East James Street
 PO Box 1410, Richfield Springs, NY 13439
 (315) 858-0552 Fax: (315) 858-0552
 Date Established: 1984
 Employees: 2
Product: Design and retail of unique, user-friendly, hardwood convertible furnishings for the outdoors and indoors
 E-mail: info@nikeaindooroutdoor.com

ONEONTA BLOCK COMPANY

Robert A. Harlem, Jr., President
 6459 State Hwy 23, Oneonta, NY 13820
 (607) 432-6641 Fax: (607) 433-6284
 Date Established: 1982
 Employees: 75

Product: Concrete block, lightweight block, insulated block, retaining wall block, architectural units; complete line of masonry supplies; pre-cast products: septic tanks, dry wells, distribution boxes, catch basins, concrete bumpers, specially manufactured pre-cast products

E-mail: obc@oneontablock.com
 Website: www.oneontablock.com

OPTO GENERIC DEVICES, INC.

O. Ethan Durham, Corporate Communications & Marketing
 174 Pumpkin Hook Road
 PO Box OGD, Van Hornesville, NY 13475
 (315) 858-1002 Fax: (315) 858-1003
 Employees: 16

Product: Adaptive speed fan motor controls for HVAC systems. Smart Sensor based Drives for motors up to 2 H. Digital and analog optical encoders, servomotors, motion control devices, servomotor combos.

E-mail: ogd3@ogd3.com
 Website: www.ogd3.com

ORION BLADES, INC.

Orion J. Beadling, Owner
 778 County Hwy 35, Maryland, NY 12116
 (607) 286-7663
 Employees: 1

Product/Service: Custom made and serviced carbide-cutting tools
 E-Mail: orioninc1@dmcom.net

OTSEGO MUTUAL FIRE INSURANCE COMPANY

Kelley Burke Cough, President
 PO Box 40, Burlington Flats, NY 13315
 (607) 965-8211 Fax: (607) 965-9848
 Date Established: 1897
 Employees: 20

Service: Homeowners insurance

E-mail: info@otsegomutual.com

Website: www.otsegomutual.com/home.htm

OTSEGO READY MIX, INC.

Robert A. Harlem, Jr., President
 2 Wells Avenue, Oneonta, NY 13820
 (607) 432-3400 or (800) 903-1999
 Fax: (607) 433-6284
 Date Established: 1971
 Employees: 11

Product: State and National approved ready mix designed to incorporate the latest development in product techniques. Totally automated product plant through the use of computer technology, fully metric compatible

E-mail: rharlem@oneontablock.com
 Website: www.oneontablock.com

PARAGON GRAPHIX & PRINTING

Ron Martindale, Manager
 4 Dietz Street
 Oneonta, NY 13820
 (607) 432-7800
 Date Established: 2003
 Employees: 4

Product/Service: Graphic design, printing, finishing, desktop publishing, vinyl signage, wide-format printing, 2 and 4-color banners.

PLAIDE PALETTE OF CELTIC ART, CERAMIC ART

Everett & Susan Miller, Owners
 45 Main Street, Cherry Valley, NY 13320
 (607) 264-3769 Fax: (607) 264-9320
 Employees: 4

Product: Fine Celtic Gifts; importer & manufacturer of Irish, Scottish & Welsh goods; full web catalogue, mail order and 2 retail stores. Publishing company added in 2003. Certified Fair Trade. Custom wedding cake toppers since 1990.

E-mail: tartans@celticart.com

Website: www.celticart.com, www.plaidepalette.com,
www.HistoricCherryValley.com

PRIORITY EYEWEAR

William Youngs, President
 32 Chestnut Street, PO Box 571
 Oneonta, NY 13820
 (607) 431-1099 Fax: (607)431-9112
 Date Established: 1995
 Employees: 12

Product: Wholesale ophthalmic frames
 E-mail: bill@priorityeyes.com

Website: www.priorityeyes.com

PROLIFIQ SIGN STUDIO

K. A. Robinson, Owner
 207 River Street, Oneonta, NY 13820
 (607)432-7282 Fax: (607)432-7288
 Employees: 5

Product: Dimensional letters and graphics. Vehicle graphics and lettering, Interior and Exterior sign, way-finding directional sign, ADA interior signage, large format printing and applications, computer-cut vinyl graphics, banners and decals.

Service: Comprehensive sign programs, custom design in all phases that communicate, installation and removal.

R.J. MILLWORKERS, INC.

Randolph J. Morley, President/Owner
 12 Lewis St., Oneonta, NY 13820
 (607) 433-0525 Fax (607) 433-0478
 Date Established: 1992
 Employees: 30

Product: Manufactured custom cabinets and architectural millwork

E-mail: info@rjmillworkers.com

RELATIONAL BUS SYSTEMS, INC.

Robert Schecter, General Manager
 10 Lancaster Street, PO Box 215
 Cherry Valley, NY 13320
 (607) 264-9300 or (800) 448-7001
 Fax: (607) 264-8070
 Date Established: 1987
 Employees: 10
Product: Develop software applications for a variety of Industry &
 Government sectors
 E-mail: manager@rbs2000.com
 Website: www.rbs2000.com

ROYCE INTERNATIONAL EYEWEAR, INC.

William Royce, President
 193 County Hwy 49
 PO Box 850, Morris, NY 13808
 (607) 263-2353 or (800) 442-1232
 Fax: (800) 757-4769
 Date Established: 1988
 Employees: 9
Service: Importation and distribution of optical
 Eyewear
 E-mail: royceie@citlink.net
 Website: www.royceeyewear.com

SEWARD SAND & GRAVEL, INC.

David Beisler, President
 532 Co. Hwy. 58, Oneonta, NY 13820
 (607) 432-1653 Fax: (607) 432-1686
 Date Established: 1983
 Employees: 25
Product/Service: Sand and Gravel, Trucking and Hauling,
 Excavation

SIEMENS MEDICAL SOLUTION, INC. USA

Michael Pietsch, Manager
 139 Commerce Road, Oneonta, NY 13820
 (607) 432-2197 Fax: (607) 432-0521
 Date Established: Headquarters - 1850
 Oneonta - 1984
 Employees: 6
Product: Final assembly and testing of mobile medical units

SILVER DOLLAR OPTICAL CORPORATION

Dan Bliss, President
 155 Corporate Drive, Pony Farm Industrial Park
 PO Box 548, Oneonta, NY 13820
 (607) 432-1822 Fax: (607) 432-2202
 Date Established: 1982
 Employees: 42
Product: Importing & wholesaling of optical
 frames
 E-mail: cdutcher@sdoc.com
 Website: www.silverdollaroptical.com

STEINER PACKING COMPANY, INC.

Larry R. Steiner, President
 28 Church Street
 PO Box 466, Otego, NY 13825
 (607) 988-7723 Fax: 988-6592
 Date Established: 1957
 Employees: 3
Product: Meat sales, wholesale & retail of beef and pork, custom
 slaughtering and processing, USDA inspected
 E-mail: lsteiner@stny.rr.com

T.S. PINK CORPORATION

Todd S. Pink, President
 139 Pony Farm Rd., Oneonta, NY 13820
 (607) 432-1100 Fax: (607) 433-0500
 Date Established: 1992
 Employees: 12
Product: Manufacturer and wholesaler of High End Gift Soaps;
 Soaprocks®, Quarry Bars™, and Palmstones™ .
 E-mail: sales@tspinkcorp.com
 Website: www.tspink.com, www.soaprocks.com

TAROT DESIGNING AND PRINTING

Gerald D. Theis, Vice President
 4 Commercial Street
 PO Box 184, Gilbertsville, NY 13776
 (607) 783-2345 Fax: (607) 783-2345
 Date Established: 1969
 Employees: 1
Service: Commercial printing, graphics, photography, and computer
 typesetting

TIECO-UNADILLA CORPORATION

Scott H. McLean, President
 22 Depot Street, Unadilla, NY 13849-0368
 (607) 369-3236 Fax: (607) 369-2011
 Date Established: 1892
 Employees: 2
Product: Ty-up holdfast ties, duo-cord pattern hangers, and
 miscellaneous cordage assemblies
 E-mail: tieco@tyups.com
 Website: www.tyups.com

TRC ENTERPRISES, INC.

Jim Simmons, President
 4128 County Hwy 18, New Berlin, NY 13411
 (607) 847-6814 Fax: (607) 847-8323
 Date Established: 2003
 Employees: 8
Service: Industrial systems design and installation for food, beverage,
 dairy and pharmaceutical plants in the Northeast. Equipment
 parts and supplies to assist in the operation of these plants
 E-mail: jlsim@msn.com

UPPER CATSKILL TELEVISION NETWORK, INC.

Joseph C. Stillman, Chief Executive Officer
 Brian J. Williams, Executive Director
 30 Chestnut Street, Suite B, Oneonta, NY 13820
 (607)433-5258
 Date Established: 2004
 Employees: 2-15

Service: High-Definition Network creators of programming for national and worldwide broadcast markets. Feature films, TV movies, Television series, documentaries, Public TV programming, TB Commercials, Music Videos, etc.

Product: HD formats, 35/16mm, Beta SP, Digital video.

E-mail: tv.net@uctn.org

Website: www.uctn.org

VILLAGE PRINTER (THE)

E. W. May, Principal
 330 Pony Farm Road, Oneonta, NY 13820
 (607) 432-5259 or (800) 333-7559
 Fax: (607) 432-0155
 Date Established: 1954
 Employees: 9

Service: Commercial printing, 4-color digital printing, full copy service, full pre-press department, full-service binding, qualified design staff

W.J. MACHINE COMPANY, INC.

Walter Fistrowicz, President
 176 Hovick Road, Hartwick, NY 13348
 (607) 965-8839 Fax: (607) 965-8839
 Date Established: 1981
 Employees: 3

Service: Tooling & machine parts

"WHERE IT ALL BEGAN" BAT COMPANY

James Florczak, President
 Mail: 87 Main Street, Cooperstown, NY 13326
 Factory: 217 Main St., Cooperstown, NY 13326
 (607) 547-7101 Fax: (607) 547-4178
 Date Established: 1978

Employees: 7-50 Seasonal but open all year

Product: Manufacturer, retail and wholesale of premium baseball bats, customer engraving services, retail authentic sports memorabilia

WIGHTMAN LUMBER & BUILDING SUPPLIES, INC.

Daniel C. Wightman, President
 David B. Wightman, Vice President
 146 County Hwy 35A
 PO Box 386, Portlandville, NY 13834
 (607) 286-9201 Fax: (607) 286-7136
 Date Established: 1945
 Employees: 47

Product: Wholesale: kiln dried hardwoods; Retail: kiln dried hardwood and white pine products, including flooring, siding, and moldings, cypress, general and custom millwork

E-mail: sales@wightmanlumber.com

Website: www.wightmanlumber.com

WORCESTER DESIGN COMPANY (THE)

Timothy Pineo, Owner
 8 Depot Street, Schenevus, NY 12155
 (607) 638-5861 Fax: (607) 638-5861
 Date Established: 1979
 Employees: 1

Product: Cabinet and furniture maker

E-mail: timcab@capital.net

Website: www.worcesterdesign.com

YORK MODERN CORPORATION

Mark G. Roberts, President
 68 Watson Street., PO Box 488, Unadilla, NY 13849
 (607) 369-7111 Fax: (607) 369-2625
 Date Established: 1921

Employees: 25

Product: Landscaping/Road maintenance
 rakes and rotary brooms

E-mail: sales@yorkmodern.com

Website: www.yorkmodern.com

AREA RESOURCES/SERVICES**STATE AND LOCAL GOVERNMENT OFFICIALS****Governor David A. Paterson (D)**

State Capitol
 Albany, NY 12224
 (518) 474-8390

U.S. Senator Charles E. Schumer, (D)

District Office
 15 Henry St., Room B6
 Binghamton, NY 13901
 (607) 772-6792

U.S. Senator Hillary Rodham Clinton, (D)

Albany Office
 Leo W. O'Brien Federal Office Building
 1 Clinton Square, Room 821
 Albany, NY 12207
 (518) 431-0120

U.S. Congressman Michael A. Arcuri, (D)

24th District
 District Office
 10 Broad St., Utica, NY 13501
 (315) 793-8146

U.S. Congressman Kirsten E. Gillibrand, (D)

20th District
 Southern District Office
 446 Warren Street, Hudson, NY 12534
 Phone: (518) 828-3109

N.Y.S. Senator James Seward (R)

51st District

District Office
41 S. Main St., Oneonta, NY 13820
(607) 432-5524

N.Y.S. Assemblyman William Magee, (D)

111th District

District Office
214 Farrier Ave
Oneida, NY 13421
(315) 361-4125

N.Y.S. Assemblyman Marc Butler, (R)

117th District

District Office
235 Prospect St., Herkimer, NY 13350
(315) 866-1632

N.Y.S. Assemblyman Peter Lopez, (R)

127th District

Albany Office
LOB 429
Albany, NY 12248
(518) 455-5363

ECONOMIC / COMMUNITY DEVELOPMENT AGENCIES

US SMALL BUSINESS ADMINISTRATION

1-800-827-5722
(607) 734-8130 Elmira

Service: Training, counseling, and business development via loan guarantees. Programs for guaranteeing contractors surety bonds, for export, legal, financial and technical assistance, for technology transfer, veterans, women and minority enterprise development. Disaster assistance.

Website: www.sbaonline.sba.gov
www.businesslaw.gov
www.businessmatchmaking.com

EMPIRE STATE DEVELOPMENT

Ken Tompkins, Regional Director
207 Genesee Street
Utica, NY 13501
(315) 793-2366

Service: Helps firms meet location, expansion, modernization, marketing and training needs. One-Stop access to state business services.

Website: www.empire.state.ny.us
www.nylovesmallbiz.com
www.hightechny.com

GOVERNOR'S OFFICE OF REGULATORY REFORM

(518) 486-3292
(518) 473-9342

Service: Helps businesses apply for permits and licenses; assists in an ombudsman role.

Website: www.gorr.state.ny.us

NY BUSINESS DEVELOPMENT CORPORATION (NYBDC)

James Conroy
50 Beaver Street, 6th Floor
Albany, NY 12207
(518) 463-2268 Fax: (518) 463-0240
Service: Financing for small and medium sized businesses.
E-mail: jconroy@nybdc.com
Website: www.nybdc.com

OTSEGO COUNTY ECONOMIC DEVELOPMENT

*** County of Otsego Industrial Development Agency**

*** Otsego County Development Corporation**

Carolyn A. Lewis, Economic Developer
242 Main St.
Oneonta, NY 13820
(607) 432-8871 Fax: (607) 432-5117

Service: Assist in the attraction, retention, or expansion of businesses, provide low interest loans, business plan development and employment growth initiatives; work with all communities to enhance the quality of life throughout the county.

E-mail: lewis@otsegocounty.com
Website: www.otsegoeconomicdevelopment.com,
www.reapthebenefits.com

OTSEGO COUNTY EMPIRE ZONE PROGRAM

Zondra Hart, Zone Coordinator
242 Main St., Oneonta, NY 13820
(607) 432-8871 Fax: (607) 432-5117

Service: Provides local administration of the NYS Empire Zone Program which offers tax incentives to eligible businesses in Otsego County.

E-mail: hartz@otsegocounty.com
Website: www.otsegoeconomicdevelopment.com
www.reapthebenefits.com

CENTER FOR ECONOMIC AND COMMUNITY DEVELOPMENT

Tim Hayes, Director
SUNY Oneonta, Morris Conference Center
Bacon Hall, Oneonta, NY 13820
(607) 436-2792 Fax: (607) 436-2786
E-mail: cecd@oneonta.edu
Website: www.oneonta.edu/advancement/cecd

CITY OF ONEONTA

Jeff House, Downtown Developer
250 Main Street, Oneonta, NY 13820
(607) 433-9698
Website: www.oneonta.ny.us

Joseph Bernier, Community Development
258 Main Street
Oneonta, NY 13820
(607) 432-0114

Service: Provides loans to retail, commercial and small manufacturing companies for inventory, working capital and renovations.

BUSINESS CONSULTING SERVICES**ALLIANCE FOR MANUFACTURING TECHNOLOGY**

(607) 774-0022 Ext. 304 / Ext. 311

Service: Works to improve the competitive position of manufacturers through process and product innovation assistance such as Lean Manufacturing training and implementation. Provides accelerated growth and success opportunities for early stage technology ventures through business incubation programs, services and facilities.

Email: egaetano@amt-mep.org
jcunningham@amt-mep.org

Website: www.amt-mep.org

SMALL BUSINESS DEVELOPMENT CENTER

Binghamton University

PO Box 6000

Binghamton, NY 13902-6000

Binghamton - (607) 777-4024 Fax: (607) 777-4029

Oneonta - (607) 432-5400

Service: Provides counseling services to entrepreneurs free of charge on a one-to-one basis to develop business plans, locate sources of funding, management information, market research and counseling services. Local assistance available through the Otsego County Chamber.

E-mail: sbdc@binghamton.edu

Website: www.sbdc.binghamton.edu

SERVICE CORPS OF RETIRED EXECUTIVES (SCORE)

(607) 772-8860

Service: Provides management counseling and training to assist small business clients in developing business, marketing and finance plans

Website: www.score.org

EXECUTIVE SERVICE CORPS OF OTSEGO DELAWARE, INC.

12 Dietz St.

Oneonta, NY 13820

(607) 431-4372 Fax (607) 431-4028

Service: Volunteer management-consulting service to small business, government and not-for-profit organizations, call for a free assessment

E-mail: esc@hartwick.edu

Web site: www.hartwick.edu/esc

CENTER FOR AGRICULTURAL DEVELOPMENT & ENTREPRENEURSHIP

Chris Harmon, Director

25 Elm St.

Oneonta, NY 13820

(607) 431-6034 Fax: (607) 431-4028

Service: Not-for-profit agricultural development organization dedicated to assisting farmers and agri-businesses with marketing, research, business planning, and production of specialty farm products

E-mail: charmon@cadefarms.org

Web site: www.cadefarms.org

TRAINING / EDUCATION**CHENANGO-DELAWARE-OTSEGO (CDO) WORKFORCE ONE-STOP SYSTEM**

Kevin Price, Executive Director

12 Dietz St.

Oneonta, NY 13820

(607) 432-4800 Fax: (607)432-4171

Service: Provides comprehensive workforce development assistance to individuals and businesses.

Web site: www.cdoworkforce.org

Email: wibexc@cdoworkforce.org

HARTWICK COLLEGE

Dr. Richard P. Miller, Jr., President

1 Hartwick Drive, Oneonta, NY 13820

(607) 431-4000

Service: Private, Baccalaureate co-educational residential Liberal Arts & Sciences college

Web site: www.hartwick.edu

STATE UNIVERSITY OF NEW YORK COLLEGE AT ONEONTA

Dr. Alan B. Donovan, President

Ravine Parkway, Oneonta, NY 13820-4015

(607) 436-2500

Service: Public four-year college

E-mail: donovaab@oneonta.edu

Web site: www.oneonta.edu

UTICA SCHOOL OF COMMERCE

Scott K. Williams, Interim Director

17 Elm Street, Oneonta, NY 13820

(607) 432-7003 Fax: (607) 432-7004

Service: Two-year Business College for traditional and non-traditional students

Web site: www.uscny.com

E-mail: swilliams@uscny.com

BOCES

DCMO BOCES (607) 865-2500

ONC BOCES (607) 652-1209

Service: Provides workforce preparation training in addition to instruction, workshops and classes serving the needs of local businesses.

Website: www.dcmoboces.com

ONEONTA JOB CORPS CENTER

Sheilah Miller, Center Director

21 Homer Folks Avenue, Oneonta, NY 13820

(607) 433-2111 Fax: (607) 431-1518

Service: Residential program offering pre-employment academic and vocational training for men and women, ages 16 - 24. Sponsoring Agency-U.S. Department of Labor. Contractor: KRA Corporation

E-mail: cd.oneonta@jobcorps.org

Web site: www.bostonregion.jobcorps.gov/Campuses/Oneonta.htm

OTSEGO AREA OCCUPATIONAL CENTER

Joseph Booan, Principal
 1914 County Hwy 35
 PO Box 57, Milford, NY 13807
 (607) 286-7715 Fax: (607) 286-9603
Service: Education and training
 E-mail: jbooan@mail.oncboces.org
 Web site: www.oncboces.org

ARC, (THE)

Joe S. Judd, Executive Director
 PO Box 490, Oneonta, NY 13820-0490
 (607) 432-8595 Fax: (607) 433-8430
 Employees: 290

Work Center Products/Services: Manufacturer of disposable hospital gowns, package adult briefs and under pads, custom packaging, assembly, writing pads, employment and placement services.

Residential OpportunitiesFamily Support Services

Web site: www.arcotsego.org

TOURISM INFORMATION / CHAMBERS OF COMMERCE**OTSEGO COUNTY TOURISM OFFICE**

Deb Taylor, Director
 242 Main Street, Oneonta, NY 13820
 (607) 643-0059 Fax: (607) 432-5117
Service: Promotion of Otsego County as a tourist destination to consumers, tour operators, and international markets. Provides cooperative advertising opportunities to the private sector.
 E-mail: taylor@otsegocounty.com
 Web site: www.visitcooperstown.com

OTSEGO COUNTY CHAMBER OF COMMERCE

Rob Robinson, President & CEO
 189 Main St., Oneonta, NY 13820
 (607) 432-4500 Fax: (607) 432-4506
 (877) 5-OTSEGO
Service: Membership consisting of 825 businesses. Services include small business health insurance, energy savings plan, and other value-added services
 E-mail: tocc@otsegocountychamber.com
 Website: www.otsegocountychamber.com

COOPERSTOWN CHAMBER OF COMMERCE

John Bullis, President
 31 Chestnut St., Cooperstown, NY 13326
 (607) 547-9983 Fax: (607) 547-6006
 E-mail: info@cooperstownchamber.org
 Website: <http://www.cooperstownchamber.org>

GREATER CHERRY VALLEY CHAMBER OF COMMERCE

Jackie Hull, Vice President
 PO Box 37, Cherry Valley, NY 13320
 (607) 264-3100
 Website: <http://www.cherryvalleyny.com>

RICHFIELD AREA CHAMBER OF COMMERCE

Harriet Sessler, Executive Director
 Richfield Springs, NY 13439-0909
 (315) 858-0031

UNADILLA CHAMBER OF COMMERCE

John Murano, President
 PO Box 275, Unadilla, NY 13849-0275
 (607) 369-9239 or (888) 530-7937
 Website: www.unadillachamber.org

HEALTHCARE FACILITIES**A.O. FOX MEMORIAL HOSPITAL**

John R. Remillard, President
 1 Norton Avenue, Oneonta, NY 13820
 (607) 431-5900 Fax: (607) 431-5006
 Employees: 1000
Service: A non-profit community hospital with health care sites in Sidney, Stamford and Worcester
 Website: www.foxcarenetwork.com

BASSETT HEALTHCARE

William F. Streck, MD, President/CEO
 Locations: Twenty-five sites in 8 counties throughout Central New York
 One Atwell Road, Cooperstown, NY 13326
 1-(800) BASSETT or (607) 547-3456
 Fax: (607) 547-3721
 Date Established: 1922
 Employees: 2800
Service: Non-profit, acute care teaching hospital; comprehensive outpatient services in Cooperstown and twenty-five Health Center locations; affiliated Community Hospitals in Delhi and Cobleskill, Sidney, and Little Falls
 Website: www.bassett.org

BANKING / FINANCIAL INSTITUTIONS**KEY BANK, N.A.**

James H. Empie, Vice President
 103 Main Street, Cooperstown, NY 13326
 Locations: Cooperstown, Downtown Oneonta, Chestnut Street
 (607) 547-2551 Fax: (607) 547-8512
Service: Full service-banking institution
 Web site: www.key.com

SIDNEY FEDERAL CREDIT UNION

Beth Goetz, Branch Manager
 53 Market St., Oneonta, NY 13820
 877-642-7328 Fax: (607) 433-9696
Service: Full service credit union
 Website: www.sfcuonline.org

NBT BANK

Jamie A. Reynolds, Regional Vice President

1 Wall Street
Oneonta, NY 13820

(607) 431-5126 Fax: (607) 432-5298

Service: Full-service consumer, small business, commercial banking, with complete financial services, insurance and trust services.

Location: Downtown Oneonta, East End, West End and Southside Oneonta, Cooperstown, Cooperstown Commons, Cherry Valle, Richfield Springs and Edmeston

Website: www.nbtbank.com

WILBER NATIONAL BANK

Douglas Gulotty, President & CEO

245 Main Street, Oneonta, NY 13820

(607) 432-1700 Fax: (607) 433-4161

Locations: Full service offices in Oneonta, Schenectady, Cobleskill, Cooperstown, Delhi, Downsville, Fleischmanns, Boiceville, Milford, Morris, Otego, Sidney, Norwich, Johnson City, Walton. Loan offices in Kingston and Syracuse.

Service: Full range of consumer and small business deposit and loan services; personal trust services and mutual fund advisory services. Internet service providing full range of business and personal insurance products.

E-mail: info@wilberbank.com

Website: www.wilberbank.com

COMMUNICATIONS – NEWSPAPERS / RADIO / TV CABLE / TELECOMMUNICATIONS

DAILY STAR (THE)

Tanya Shalor, Publisher

102 Chestnut Street
PO Box 250, Oneonta, NY 13820

(607) 432-1000 or (800) 721-1000

Fax: (607) 432-5847 or (607) 432-5707

Date Established: 1890

Product: Daily newspaper

E-mail: tshalor@thedailystar.com

Web site: www.thedailystar.com

COOPERSTOWN CRIER

Tanya Shalor, Publisher

21 Railroad Ave., PO Box 1046
Cooperstown, NY 13326

Product: Weekly newspaper

(607) 547-9493 Fax: (607) 547-1109

E-mail: tshalor@thedailystar.com

Web site: www.coopercrier.com

FREEMAN'S JOURNAL

Jim Kevlin and Mary Joan Kevlin, Publishers

21 Railroad Avenue, Cooperstown, NY 13326

(607) 547-2153 Fax: (607) 547-6080

Date Established: 1808

Product: Weekly newspaper

E-mail: fjournal@telenet.net

Website: www.thefreemansjournal.com

RICHFIELD SPRINGS & HALL OF FAME PENNSAVERS

Richard Snyder, President

42 Lake Street, PO Box 671, Richfield Springs, NY 13439

(315) 858-1730 (607) 431-2519

Fax: (315) 858-2988

Date Established: Turnpike Edition – 1953

Hall of Fame Edition - 1959

Product: Weekly advertising community publication

E-mail: psol@norwich.net

Web Site: www.pennysaveronline.com

RICHFIELD SPRINGS MERCURY

Jay Bernhardt, Publisher

PO Box 1349, Richfield Springs, NY 13439

(315) 858-5858 Fax: (315) 858-0494

Date Established: 2003

Product: Weekly newspaper

E-mail: publisher@rsm Mercury.com

Website: www.rsm Mercury.com

NEW YORK CENTRAL RADIO GROUP

George Wells, General Manager

34 Chestnut Street, Oneonta, NY 13820

(607) 432-1030 Fax: (607) 432-6909

Service: Radio stations: WZOZ, WKXZ, WBKT, WTBD, WDLA-AM/FM, WIYN, WDHI, WCHN, WDOS,

E-mail: cnyradio@choiceonemail.com

Website: www.centralnewyorkradio.com

TV 15 - RASTUS BROADCAST

Walter Rasmussen, Owner/Operator

3200 Chestnut Street, Oneonta, NY 13820-5115

(607) 433-8815

Date Established: 1994

Service: Television Station WISF TV15 UHF and Cable 27 for the Oneonta area

E-mail: tv15@wisf.com

Web site: www.wisf.com

TIME WARNER CABLE

R. Bruce Tompkins, Technical Operations Manager

123 Corporate Drive, Oneonta, NY 13820

(607) 432-0500 Fax: (607) 432-5995

Service: Cable television

E-mail: brucetompkins@twcable.com

Web site: www.aoltimewarner.com

TRI-COUNTY COMMUNICATIONS, INC.

Frederick C. Muller, III, Owner
6 Keith Street, Oneonta, NY 13820
(607) 432-1125 Fax: (607) 432-1421
Date Established: 1976

Service: Motorola commercial radios, cellular phones, pager sales & service, Cellular One cellular service & U-Page paging service

Web site: www.tricountycom.com

ELECTRIC & GAS UTILITIES**NEW YORK STATE ELECTRIC AND GAS CORPORATION (NYSEG)**

Bill Sears, Division Operations Manager
65 Country Club Road, Oneonta, NY 13820
(607) 431-9122 Fax: (607) 433-0109

Service: Business & residential electric and natural gas service

Web site: www.nyseg.com

E-mail: wssears@nyseg.com

NIAGARA MOHAWK

300 Erie Blvd. West
Syracuse, NY 13202-4205
(800) 642-4272

Service: Business & residential electric and natural gas service

Web site: www.niagaramohawk.com

OTSEGO ELECTRIC COOPERATIVE, INC.

Stephen T. Rinell, CEO & General Manager
3192 Co Hwy 11
PO Box 128, Hartwick, NY 13348-0128
(607) 293-6622 Fax: (607) 293-6624
Date Established: 1941

Service: Business & residential electric service

E-mail: rmurdock@otsegoec.org

NEW YORK STATE ENERGY RESEARCH AND DEVELOPMENT AUTHORITY

1-866-NYSERDA

Service: Provides technical and financial assistance for industrial, commercial, including new construction and renovations. Workshops on reducing energy use.

Website: www.nyserda.org

RAILROAD/TRUCKING FREIGHT**CANADIAN PACIFIC RAILWAY (D&H)**

Steve A. Fisk, Senior Manager Business Development
200 Clifton Corporate Parkway
PO Box 8002, Clifton Park, NY 12065
(518) 383-7242 Fax: (518) 383-7222

Employees: 25

Service: A transcontinental freight railroad providing seamless transportation service throughout the Northeast, Midwest United States and across all of Canada

NEW YORK, SUSQUEHANNA & WESTERN RAILWAY

Nathan Fenno, Chairman, President and CEO
1 Railroad Avenue, Cooperstown, NY 13326
(607) 547-2555 Fax: (607) 547-8676

Employees: 130

Service: Rail freight service

E-mail: wrich@nysw.com

SHEARERS EXPRESS & SUSQUEHANNA FLEET SERVICE

Richard Warner, President
Bridge Avenue & Commercial Drive
Oneonta, NY 13820

(607) 432-2440 or (800) 724-1161

Fax: (607) 432-2441

Date Established: 1923

Employees: 28

Service: Local and long distance trucking and heavy duty truck repairs and storage trailer rentals

E-mail: shearers@dmcom.net

BUSINESS BY PRODUCT / SERVICE**AGRICULTURAL PRODUCTS**

Crop Production Services

Lutz Feed Company

BANKING / FINANCIAL INSTITUTIONS

Key Bank, N.A.

NBT Bank

Sidney Federal Credit Union

Wilber National Bank

CEMETARY / MONUMENT SERVICES

Cherry Valley Memorials

Monumental Computer Applications

CERAMIC PRODUCTS

Plaide Palette of Celtic Art

Seeley's Ceramic Service

CLOTHING / ACCESSORIES

Adirondack Leather

Aunt Suzie's Sewing

Equissentials

COMMUNICATIONS

Central New York Radio Group

Cooperstown Crier

The Daily Star

Freeman's Journal

LaPaloma Films

Press & Sun Bulletin

Richfield Pennysaver

Richfield Springs Mercury

TV-15 – Rastus Broadcasting

Time Warner Cable TV

Tri-County Communications

Ultimate Broadcasting Network

COMPUTER SOFTWARE DESIGN

General CADD Products
Relational Bus Systems, Inc.

CONCRETE / STONE / BUILDING PRODUCTS

Cobleskill Stone Products
Cransville Block
Jett Industries
Oneonta Block Company
Otsego Ready Mix
Seward Sand & Gravel

EDUCATION / TRAINING

ARC, Otsego (The)
BOCES
CDO Workforce One-Stop System
Hartwick College
SUNY Oneonta
Oneonta Job Corps Center
Otsego Area Occupational Center
Utica School of Commerce

ELECTRONICS

Astrocom Electronics
Custom Electronics
Opto-Generic Devices

EYE WEAR PRODUCTS

Co-Optics of America Laboratory
Priority Eyewear
Royce International Eyewear
Silver Dollar Optical Corporation

FOOD / BEVERAGE PROCESSING

Aqua Valley Springs
B.K. Coffee
Brewery Ommegang
Cooperstown Brewing Company
Fly Creek Cider Mill & Orchard
Steiner Packing Company

HOME-BASED INSURANCE / BACK OFFICE

Leatherstocking Cooperative Insurance Company
New York Central Mutual Insurance
Otsego Mutual Fire Company

HOSPITALS

A.O. Fox Memorial Hospital
Bassett Healthcare

LUMBER / WOODWORKING

Ames-True Temper Company
Clune Lumber Corporation
Cooperstown Bat Company
JBS Kitchens & Furniture
Nikea Futons
R.J. Millworkers
Where It All Began Bat Company
Wightman Lumber and Building
Worcester Design Company

MACHINING

Aero-Tech Laboratory Equipment
Brooks Machine Products
Egli Machine Company
G & A Machining
G.C. Castings
Orion Blades
W.J. Machine Company
York Modern Corporation

MISCELLANEOUS MANUFACTURING

Burt Rigid Box
Greenleaf Steel Rule Die
Lake Clear Wabblers
Mac-Laser Technologies
Tieco-Unadilla Corporation
T.S. Pink Corporation

MEDICAL SYSTEMS (MOBILE)

Medical Coaches
Siemens Medical Systems

PHARMACEUTICALS

H.W. Naylor Company

PLASTICS PRODUCTS

Corning
JLB Plastics
Mold-A-Matic Corporation (MAMCO)

PRINTING / DESIGN SERVICES

CAD Designs
Barton-Butler Graphics
Bishop Printshop
Prolifiq
Classic Graphics
GrafIQ
J&D Printers
McCarthy Services
Tarot Designing and Printing
Village Printer

RAILROAD/TRUCKING FREIGHT

Canadian Pacific Railway (D&H)
New York, Susquehanna & Western Railway
Shearer Express & Susquehanna Fleet Service

UTILITIES

NYSEG
NYSERDA
Niagara Mohawk
Otsego Electric Cooperative

BUSINESS BY TOWN**TOWN OF BURLINGTON**

Otsego Mutual Fire Insurance Company

TOWN OF CHERRY VALLEY

Cherry Valley Memorials, Inc.
General CADD Products, Inc.
Monumental Computer Applications, Inc.
Plaide Palette of Celtic Art, Ceramic Art
Relational Bus Systems, Inc.

TOWN OF EDMESTON

Aqua Valley Springs, Inc.
Bishop Printing, Inc.
New York Central Mutual Fire Insurance Company

TOWN OF BUTTERNUTS

Lake Clear Wabblers
Tarot Designing and Printing

TOWN OF HARTWICK

Central National Bank
Communications Specialists, Inc.
D-Tek Electronics
JBS Kitchens & Furniture
Otsego Electric Cooperative, Inc.
W.J. Machine Company, Inc.

TOWN OF MARYLAND

Aero-Tech Laboratory Equipment Company
C&S Custom Woodworking
Greenleaf Steel Rule Die Corporation
Orion Blades
Worcester Design Company

TOWN OF MILFORD

Astrocom Electronics, Inc.
Aunt Suzie's Sewing
BOCES
Brewery Ommegang
Cooperstown Brewing Company
Jett Industries, Inc.
Medical Coaches
Otsego Area Occupational Center
Seward Sand & Gravel
Wightman Lumber & Building Supplies

TOWN OF MORRIS

H.W. Naylor Company, Inc.
JLB Plastics, Inc.
Royce International Eyewear, Inc.

TOWN OF ONEONTA

A. O. Fox Memorial Hospital
ARC (The)
B.K. Coffee
Burt Rigid Box, Inc.
Canadian Pacific Railway (D&H)
Central New York Radio Group
Classic Graphics
Cobleskill Stone Products, Inc.
Co-Optics of America Laboratory, Inc.
Corning Incorporated
Cranesville Block
Crop Production Services
Custom Electronics, Inc.
Daily Star, The
Equissentials, Inc.
G.C. Castings
GrafIQa
Hartwick College
J&D Printers
La Paloma Films
Lutz Feed Company, Inc.
Mac-Laser Technologies, Inc.
Mold-A-Matic Corporation - MAMCO
NBT Bank
NYSEG
Oneonta Block Company
Oneonta Job Corps Center
Otsego Ready Mix, Inc.
Priority Eyewear
Prolfiq
R.J. Millworkers, Inc.
Seeley's Ceramic Service, Inc.
Shearers Express & Susquehanna Fleet Service
Sidney Federal Credit Union
Siemens Medical Solutions USA, Inc.
Silver Dollar Optical & Apex Sunwear, LLC
State University of NY College at Oneonta
T.S. Pink Corporation
TV 15-Rastus Broadcast
Time Warner Cable
Tri-County Communications, Inc.
Ultimate Broadcasting
Utica School of Commerce
Village Printer
Wilber National Bank

TOWN OF OTEGO

Clune Lumber Corporation
Steiner Packing Company

TOWN OF OTSEGO

Adirondack Leather Products
Bassett Healthcare
Cooperstown Bat Company
Cooperstown Crier
Fly Creek Cider Mill & Orchard
Freeman's Journal
Key Bank NA
Leatherstocking Cooperative Insurance
NY, Susquehanna & Western Railway
Where It All Began Bat Company

TOWN OF PITTSFIELD

TRC Enterprises, Inc

TOWN OF RICHFIELD SPRINGS

Nikea Futons
Richfield Springs & Hall of Fame Pennysavers
Richfield Springs Mercury

TOWN OF SPRINGFIELD

Opto Generic Devices, Inc.

TOWN OF UNADILLA

Ames True Temper Company, Inc.
Brooks Machine Products, Ltd.
Egli Machine Company, Inc.
G&A Machining
McCarthy Services
Tieco-Unadilla Corporation
York Modern Corporation